



Direct Search Ordering

Copso Conference, 7 December 2005

Steven J Foster

Search Choice Ltd

TM Property Service Ltd



TM involvement in this agenda

- TM Property Service Ltd
 - NLIS Channel Licence Holder
- Search Choice
 - Information & Technology Solutions Provider
- Technology-based Service Companies
 - Working at Interface of Public & Private Sector
 - Rely on Efficient Exchange of Information & Data



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Context

- Objective
 - Components for Data Sharing
 - Update on Specific Projects
 - Update on Other Data Exchange Initiatives
 - A View on Challenges & Risks for the Above
- Assumption
 - Most Delegates Understand Key Industry Initiatives



Direct Data Sourcing

- Contractual Framework
 - Commercial Terms
 - Service Levels
 - Workflow & Query Handling
 - Billing, Invoicing, Payment
 - Risk & Liability
- Political Support
 - Internal Resource Levels
 - Willingness To Trade
- Electronic Working
 - Customer Management
 - Integration
 - Transaction Speed
 - Reliability
 - System Security
 - Audit
- Wider Information Sharing
 - Interchange Standards
 - Clear Mutual Benefit



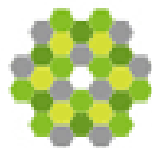
Land Registry Connect Direct

- Essentials

- Third Direct Connection
- Scope Of Service
- Timetable

- Challenges

- Schema is Govt Standard
- Priority Within LR
- Commercial Terms



Pisces Search Ordering Work Group



- Essentials

- Scope of Service
- Commercial Terms
- Timetable

- Challenges

- Deliverable is an XML Schema
- DP Support



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Pisces – General

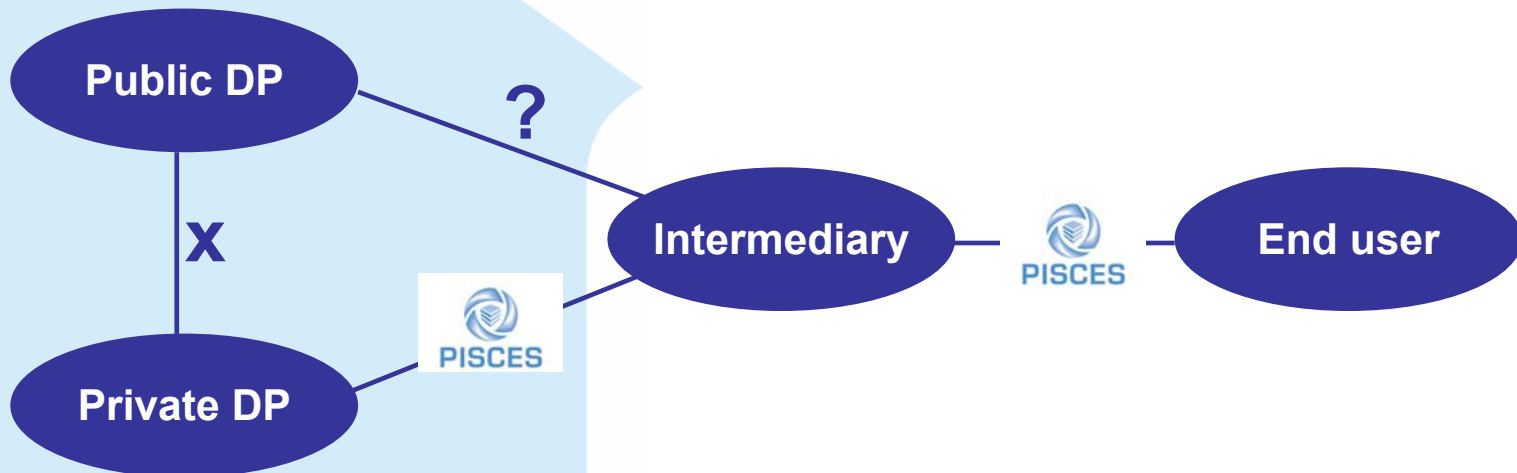


- **Benefits**

- Industry Momentum
- Clear Requirement
- Enthusiasm For Standard

- **Challenges**

- Voluntary
- Motivation
- Co-ordination
- Implementation



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Home Information Packs

- Create A Need For Efficient Data Exchange
- Pisces Response
 - Hips Workgroups
 - Registration For Pisces Workgroups Required By 8/12
- Hips Require Co-operation Of Public DPs



Summary

- Various Initiatives Are Well Underway
- Still Others To Start

- Industry Initiatives Support Data Exchange
- Data Exchange Is Only One Aspect Of Direct Sourcing

- A Number Of Challenges To Overcome

Thank you



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